

JOB VACANCY

Company:

Forever Oceans
HQ in Virginia, United States
(<https://www.foreveroceans.com/>)

Job Title:

Farm President and Country Director

Job Location:

Manado, North Sulawesi, Indonesia

The Company Story:

Forever Oceans' (FO) mission is to provide nourishing fish to consumers around the globe through innovation. Their vision is to revolutionize seafood for people's health and for the oceans, forever.

FO brings together experts and technologies in engineering, infrastructure, biology, production, marketing, and more, to offer an integrated solution for environmentally friendly mariculture.

Their innovative technologies not only allow them to operate with greater efficiency than traditional approaches, they also reduce operational risks. They deploy their solutions far offshore in deep waters where they enable cultivation of high quality fish in a clean, healthy, and natural environment.

Forever Oceans is focused on growing with delicious, premium, sustainable fish species in warm water regions of the world.

Job Description:

- The Farm President is responsible for the success of Forever Oceans Indonesia.
- The candidate will understand corporate strategic objectives and formulate detailed plans to deliver expected results. Strategy and planning will include extensive back-up options for reliable execution.
- Delivering on commitments for finance, sustainability, and community partnership will require leadership of highly skilled functional leaders working in a matrix organization.
- In this role, the candidate will also actively collaborate with functional peers to help build a strong corporate culture.
- Full lifecycle responsibilities will include staffing, supply chain, finance, technology, operations, and production.
- The candidate will be responsible for domestic political and business relationships.
- This position reports to the Board of Commissioners of Forever Oceans Indonesia including the CEO of the Forever Oceans Corporation.

Responsibilities:

1. Overarching farm success aligned with Corporate objectives
 - Achieve production, financial (revenue and cost), employment, and quality goals
 - Farm execution planning and oversight
 - Collaborate with Forever Oceans Corporate leadership team
 - Coordination with Marketing and Sales
 - Proactive identification and resolution of risks and opportunities
2. Oversee farm administration
 - Manage matrixed leaders:
 - Human Resources, Supply Chain, Finance, Operations, Technology, and Production local representatives
 - Continuous performance improvement
 - Reporting of status, schedules, budgets, and metrics
3. Build and maintain relationships
 - Establish and maintain government relationships
 - Establish and maintain business relationships
 - Supply concepts for future corporate technology capabilities
4. Grow the business with additional capacity
5. Travel, including international, as needed

Required Expertise:

- Proven track record as a business leader delivering results including profit and loss responsibilities.
- Detail oriented execution oversight.
- International business expertise including government relationship building.
- Demonstrated success in growing a business, team, and culture.
- Candidates should be polished and confident business leaders.
- English and Indonesian language skills.

Job Type:

Full-time, Salaried position.

Next Action:

If you are interested and think your qualification and experience match the above job requirement, please kindly send your resume to yanuar.wibisana@indofdi.com. We'll keep your interest and information confidential. Thank you.